



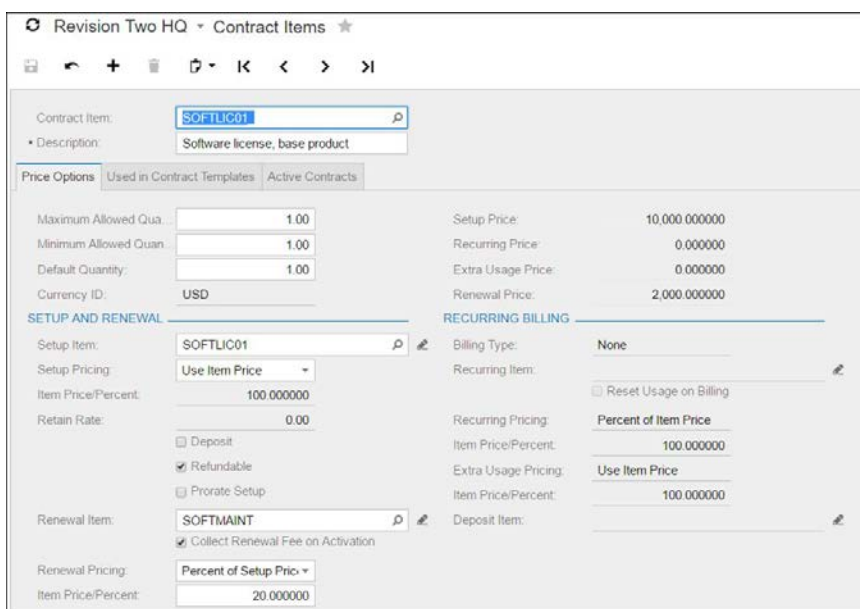
# RECURRING REVENUE MANAGEMENT

**MAXIMIZE REVENUE OPPORTUNITIES THROUGH IMPROVED CASH FLOW, HIGHLY ACCURATE BILLING, AND SUPERIOR CUSTOMER SERVICE**

Tailor your billing models to the needs of your business. Acumatica Recurring Revenue Management automates your recurring billing. Enjoy the flexibility to adapt as your business grows and your billing needs change.

## KEY FEATURES OF RECURRING REVENUE MANAGEMENT

- **Automate billing.** Automate recurring billing, payments, and collections to significantly improve business performance. Use templates to set up revenue billing rules for different products and services with automated revenue generation, recognition, and allocation.
- **Manage complex products and pricing models.** Flexible pricing models make it easy to accommodate software licenses, subscriptions, maintenance agreements, bundled items, SaaS, and complex discount arrangements.
- **Change billing contracts.** Modify, rewrite, and cancel billing contracts and revenue recognition schedules already in progress.



The screenshot displays the 'Recurring billing setup' configuration for a contract item. The interface includes a navigation bar at the top with 'Revision Two HQ' and 'Contract Items'. Below this, there are tabs for 'Price Options', 'Used in Contract Templates', and 'Active Contracts'. The main configuration area is divided into two sections: 'SETUP AND RENEWAL' and 'RECURRING BILLING'. In the 'SETUP AND RENEWAL' section, the 'Contract Item' is 'SOFTLIC01' with a description of 'Software license, base product'. It shows fields for 'Maximum Allowed Qty' (1.00), 'Minimum Allowed Qty' (1.00), 'Default Quantity' (1.00), and 'Currency ID' (USD). The 'RECURRING BILLING' section shows 'Billing Type' set to 'None', 'Recurring Item' set to 'SOFTMAINT', and 'Recurring Pricing' set to 'Percent of Item Price'. Other fields include 'Setup Price' (10,000,000,000), 'Recurring Price' (0.000000), 'Extra Usage Price' (0.000000), 'Renewal Price' (2,000,000,000), 'Item Price/Percent' (100.000000), and 'Renewal Price/Percent' (20.000000). There are also checkboxes for 'Deposit', 'Refundable', 'Prorate Setup', and 'Collect Renewal Fee on Activation'.

*Recurring billing setup*

## KEY BENEFITS

### OFFER FLEXIBLE BILLING

- Apply billing and revenue recognition schedules by month, quarter, or year, as well as by customized time periods
- Mix time periods on the same contract

### POWER YOUR BUSINESS GROWTH

- Appeal to a broader customer base by offering pricing and subscription plans that meet a variety of business needs

### INCREASE COLLABORATION

- Align everyone in your organization, including sales, finance, executives, and partners
- Access the system from anywhere and add unlimited users

### IMPROVE CUSTOMER SATISFACTION

- Create predictable revenue flow and improve customer service by minimizing billing errors

### ENHANCE DECISION MAKING

- Gain real-time visibility into revenue and projected revenue with instant access to business forecasts and reports



### RECURRING REVENUE MANAGEMENT FEATURES AND CAPABILITIES

#### Renewals

Drive contract renewal revenue by automatically scheduling and managing renewal activities. Proactively plan renewal activities with automated views of completed renewals, renewals due, and past due renewals.

#### Billing Templates

Set up revenue billing rules for different products and services, including automated billing, revenue recognition, and allocation.

#### Automatic Revenue Recognition

Generate and consolidate revenue and revenue recognition schedules automatically. Book revenue in the correct accounting period and according to the proper rules set by your accounting procedures. The system also enables you to easily recognize revenue based on percentage complete by project or contract.

#### Built-in Visibility

View and explore recurring billing data with self-service access to more than 25 standard reports. You can easily configure customized reports.

#### Smart Credit Card Processing

Automate payment processing with a system that understands the complexities of credit card rules and gateway services. Use tokenized payment processing to reduce risk exposure and simplify PCI compliance validation.

#### Integration with the Full Acumatica Suite

Eliminate the need to enter data in multiple places. Easily convert prospects to customers or subscribers.

### THE ACUMATICA ERP DIFFERENCE

Acumatica delivers a full suite of integrated business management applications unlike any other ERP solution on the market today.

#### STREAMLINE OPERATIONS

Manage your business more efficiently:

- Automate processes
- Control workflows
- Access the system from anywhere on any device—including mobile
- Promote collaboration with all-inclusive user licensing

#### ADAPTABLE SOLUTION

Add and extend:

- Deploy in-house or in a private or public cloud
- Easily configure your solution to fit your needs
- Add capabilities such as CRM or data visualization at any time
- Extend to other solutions and applications beyond ERP

#### YOUR BUSINESS ACCELERATED

Get a single version of the truth:

- Accelerate business performance and make smarter decisions with automated processes, real-time data collection, financial analyses, and forecasting
- No per user pricing – system scales as your business grows

*Billing contract template*

